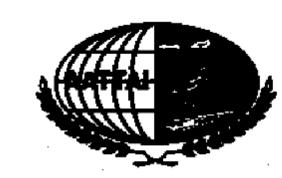
ASSOCIATION OF AIR TRANSPORT AND TOURÍST AGENCIES OF IRAN

پيوست ،

Founded in: 1957 Reg.No. :108



انجمن صنغي دفاتر خدمات مسافرت هوائي و جهانكردي ايران

سال تأسيس : ۱۳۳۶ شماره ثبت وزارت کار : ۱۰۶

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مديران محترم

به نام خدا

بخشناهه

دفاتر خدمات مسافرت هوائی و جهانگردی

با سلام و احترام:

پیرو بخشنامه شماره ۵۵۷۵ مورخ ۹٤/٨/۲۶ موضوع نمایشگاه بین المللی گردشگری اوتریخت هلند ، نکات زیر به اطلاع می رسد:

۱۰ – هزینه بر آوردی برای هر دفتر/شرکت مبلغ ده میلیون تومان (حداقل تعداد شرکت کننده ۱۰ دفتر /شرکت)

۲ – هزینه بر آوردی مذکور شامل استفاده از ۶۶ (شصت و چهار) متر مربع زمین مشاع ، غرفه سازی، تجهیزات داخل غرفه برای شرکت کننده با میز مستقل و محل ملاقات و پذیرائی عمومی

۳ – مدت زمان از ۱۲ الی ۱۷ ژانویه ۲۰۱۶

٤ -- اطلاعات نمایشگاه ضمیمه می باشد.

محمدجيس كرماني

No.85 , Sabounchi St. , Takhti Sq , Beheshti Ave , Tehran - Iran P.O Box:15815 - 1596 Tel: (+98 21)8876 28 89 & 8873 16 68 & 88758731-3 Fax: (+98 21) 8873 93 89

Website: www.AATTAI.org Email: info@aattai.org

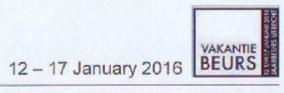
تهران، خيابان شهيد بهشتي، ميدان تختي، خيابان صابونچي، پلاک ۸۵ (۱۱۳ قديم) كلان : ٦- ۸۸۲۹۲۸۸۹ ۸۸۲۲۱۶۶۸ فاكس ، ۸۸۲۲۹۲۸۸ appointed coordinator



How to participate (steps to take)

| 1 | Registration | Fill-out and send the application form, page 12 of this project documentation, to; info@intraservice.nl. Confirmation of your registration will be sent to you upon receipt of application. |
|---|--------------------|---|
| | Ordering furniture | Fill-out and send the furniture order form, page 14 of this project documentation, to; info@intraservice.nl If you require specific furniture, audio visual equipment etc. that's not on the list please, contact us as well. |
| 3 | Stand & Printwerk | Shortly after your confirmation of registration you will receive additional information concerning your stand preferences, how to order printwerk, lettering, and other additional services. |
| 4 | Coordination | Before, during and after Vakantiebeurs Intraservice provides you with assistance, advise and clear on-time instructions. We guide you in planning and organizing your participation. |

appointed coordinator



Selected countries

(eligible for sponsored participation)

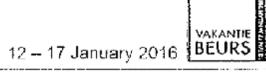
| Afghanistan | Cape Verde | Ghana | Libia | Montenegro | Rwanda |
|--------------------|---------------|------------|------------|--|--------------|
| Albania | Chile | Guatemala | Lesotho | Mozambique | Senegal |
| Algeria | China | Guyana | Madagascar | Myanmar | Sudan |
| Armenia | Congo | Honduras | Maldives | Namibia | Syria |
| Azerbaijan | Ecuador | India * | Mali | Nepal | Swasiland |
| Bahrain | El Salvador (| Iran | Mauritius | Nicaragua | Tajikistan |
| Bangladesh | Ethiopia | Kazakstan | Mexico | Paraguay | Tanzania |
| Belize | Gabon | Kosovo | Moldova | Peru | Togo |
| Benin | Georgia | Kyrgyzstan | Mongolia | Philippines | Turkmenistan |
| Bhutan | | | | Russian Federation | Uganda |
| Bolivia | | -45 | | | Ukraine |
| Bosnia-Herzegovina | - | 4 | 5 | | Uruguay |
| Botswana | | | 1 | 10 | Uzbekistan |
| Burkina Faso | . 1 | | | 7 | Vietnam |
| Burundi | | | 1 | £4 | Yemen |
| Cambodia | | | 100 | ANA TO SERVICE AND ASSESSMENT OF THE PARTY O | Zambia |
| Cameroon | | | | | Zimbabwe |
| | | | | . / | |

^{* =} sponsoring only applicable to participants from regional tourism boards, tourism associations and private companies

INTRASERVICE 12 – 17 January 2016 BEURS appointed coordinator Vakantiebeurs 2015 facts & figures 18,869 € 3,146,average). professional average total of rating by holiday visitors 69,900 spenditure m2per person. / per year 1259 holidays participants from per year 166 average countries 61% of 557% of exparticipants samet new 117,063 professional trade visitors is tourism and responsible compani offer public for 82% visitors decisions (very) good

(summary from the closing report on the 2015 edition)

appointed coordinator



3 specials benefits that will get you visitors and deals

Your stand has a eye-calcher of 5 meters high. For direct and distant identification - from different angles - it carries your country name on both sides. A free of charge sithouette decoration of your choice on top makes sure that your stand will not escape the attention of the visitors.



1-2 colours of view early front of panel accomised



- illaktiloinio minisis

How would you like visitors to instantly feel a desire for your tourism offer? Just by a look at your stand? The package deal allows you to create the ultimate destination feel and experience. Free choice of stand colours and free professional decorators to dress your stand.



 colours to be standard colours. one single colour per element.



Both consumer as well as trade visitors, attend the Vakantiebeurs. It is a unique opportunity to meet up with them in person.

Generate new leads, make new contacts, achieve your business objective(s).

The special Trade Day is the largest one in the Benefux.



appointed coordinator

12 - 17 January 2016 BEURS



Vakantiebeurs general information

Name : Vakantiebeurs 2016

Character : International tourism exhibition for trade & public

Organizer : VNU Exhibitions Europe, Utrecht, Netherlands

Location : Jaarbeurs Exhibition Centre, Utrecht, Netherlands

Dates : 12 – 17 January 2016

Trade day : Tuesday, 12 January 2016

Public days : Wednesday 13 - Sunday 17 January, 2016

Segmentation : by geographic area and type of tourism

First edition : 1970

2016 edition : 46th

Visitor opening hours 2016 (preliminary)

| Tuesday, 12 | 10:00 – 20:00 <u>only trade</u> |
|---------------|----------------------------------|
| Wednesday, 13 | 10:00 – 18:00 public (and trade) |
| Thursday, 14 | 10:00 – 18:00 public (and trade) |
| Friday, 15 | 10:00 – 20:00 public (and trade) |
| Saturday, 16 | 10:00 - 18:00 public (and trade) |
| Sunday, 17 | 10:00 – 18:00 public (and trade) |

Exhibitor opening hours 2016 (preliminary)

| Tuesday, 12 | 07:30 - 20:00 |
|---------------|---------------|
| Wednesday, 13 | 07:30 - 19:00 |
| Thursday, 14 | 07:30 - 19:00 |
| Friday, 15 | 07:30 - 21:00 |
| Saturday, 16 | 07:30 - 19:00 |
| Sunday, 17 | 07:30 - 19:00 |

12 – 17 January 2016 BEURS



Sponsored package deal offer

What is it? --

The sponsored package deal offer is an advantageous opportunity for fourism parties from developing countries to participate on a <u>sponsored</u> basis in Vakantiebeurs 2016, the no. 1 tourism fair in The Netherlands

The offer makes participation easy, low-cost and impactful.

The package includes:

- stand space
- stand construction.
- stand decoration
- exhibition services
- visitor promotion
- exhibitor assistance

For Whomslader

Official tourism bodies (tourism boards, tourism sessociations, Ministries of Tourism) as well as any private tourism organization from 71 selected developing countries are eligible for sponsored participation.

See page 4 for an overview of the <u>selected</u> countries.

Your benefits

- reduced rates
- corner stand as of 46m2.
- high eye-catcher in stand
- free choice of stand colours
- free admission of coexhibitors (max. 10 exh.)
- free branding decoration
- AA-location
- inclusion in both online and printed catalogue
- free decorator assistance
- pre-fair trade visitor promotion by Intraservice
- full-service and multilingual assistance before, during and after the fair

Must-knows

Since 1991 and for the 26th consecutive year Intraservice is the organizer's official, appointed coordinator for sponsored participation from developing countries.

In Vakantiebeurs 2015 26 countries and 116 organizations participated through Intraservice.

In 2015 Vakantiebeurs attracted 117.063 visitors, of whom almost 19.000 professionals.

appointed coordinator

12 – 17 January 2016



Selected countries

(eligible for sponsored participation)

| Afghanistan | Cape Verde | Ghana | Libia | Montenegro | Rwauda |
|---------------------|-------------|---|---------------------------------|--------------------|--------------|
| Albania | Chile | Guatemala | Lesotho | Mozambique | Senegal |
| Algeri a | China | Guyana | Madagascar | Myanmar | Sudan |
| Armenia | Congo | Honduras | Maldives | Ramibia | Syria |
| Azerbaijan | Ecuador | India* | Mati | Nepal | Swasiland |
| Bahrain | El Salvador | Iran | Matritius | Nicaragua | Tajikistan |
| Bangladesh | Ethiopia | Kazakstan | Mexico | Parageay | Tanzania |
| Belize | Gabon | Kosovo | Moldova | Peru | Togo |
| Benin | Georgia 🤔 | Kyrgyzstan | Mongolia | Philippines | Turkmenistan |
| Bhutan | | | | Russian Federation | Uganda |
| Bolivia | West of | | or or other black in the second | _ | Ukraine |
| Bosnia-Herzegovina | The second | - · · · · · · · · · · · · · · · · · · · | | | Uruguay |
| Bolswana | | 4 | 1.000 | n 93 % * Bulk** | Uzbekistan |
| Surkina Faco | West. | | | A | Vietnam |
| Burundi | | | | ∮ | Yemen |
| Cambodia | V | | | | Zambia |
| Cameroon | | V | | | Zimbabwe |

^{* ~} appnoaring only applicable to participants from regional tourism boards, tourism associations and private companies